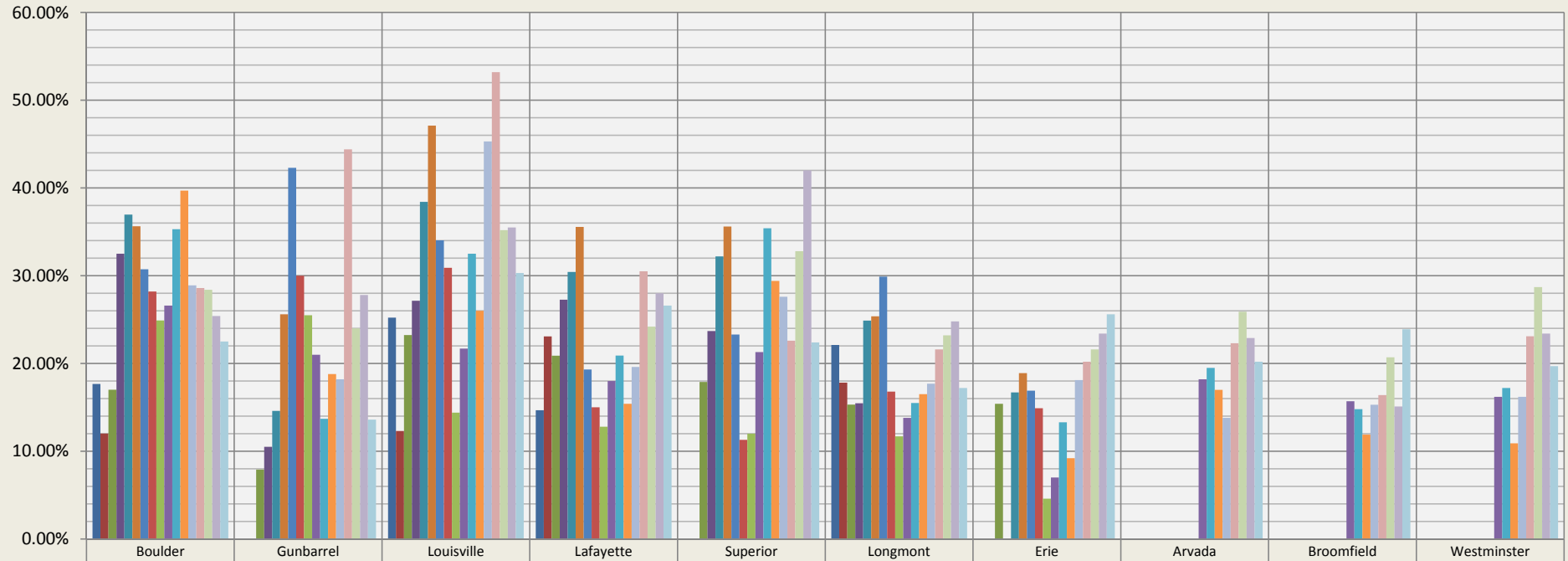


Contract in 14 Days or Less: Mid-Sized Houses

Sales through MLS System Only: Excluding New Construction



	Boulder	Gunbarrel	Louisville	Lafayette	Superior	Longmont	Erie	Arvada	Broomfield	Westminster
■ 1995	17.7%		25.2%	14.7%		22.1%				
■ 1996	12.0%		12.3%	23.1%		17.8%				
■ 1997	17.0%	7.9%	23.2%	20.9%	17.9%	15.3%	15.4%			
■ 1998	32.5%	10.5%	27.1%	27.3%	23.7%	15.5%	0.0%			
■ 1999	37.0%	14.6%	38.4%	30.4%	32.2%	24.9%	16.7%			
■ 2000	35.6%	25.6%	47.1%	35.6%	35.6%	25.4%	18.9%			
■ 2001	30.7%	42.3%	34.0%	19.3%	23.3%	29.9%	16.9%			
■ 2002	28.2%	30.0%	30.9%	15.0%	11.3%	16.8%	14.9%			
■ 2003	24.9%	25.5%	14.4%	12.8%	12.0%	11.7%	4.6%			
■ 2004	26.6%	21.0%	21.7%	18.0%	21.3%	13.8%	7.0%	18.2%	15.7%	16.2%
■ 2005	35.3%	13.7%	32.5%	20.9%	35.4%	15.5%	13.3%	19.5%	14.8%	17.2%
■ 2006	39.7%	18.8%	26.0%	15.4%	29.4%	16.5%	9.2%	17.0%	11.9%	10.9%
■ 2007	28.9%	18.2%	45.3%	19.6%	27.6%	17.7%	18.1%	13.8%	15.3%	16.2%
■ 2008	28.6%	44.4%	53.2%	30.5%	22.6%	21.6%	20.2%	22.3%	16.4%	23.1%
■ 2009	28.4%	24.0%	35.2%	24.2%	32.8%	23.2%	21.6%	25.9%	20.7%	28.7%
■ 2010	25.4%	27.8%	35.5%	28.0%	42.0%	24.8%	23.4%	22.9%	15.1%	23.4%
■ 2011	22.5%	13.6%	30.3%	26.6%	22.4%	17.2%	25.6%	20.2%	23.9%	19.7%