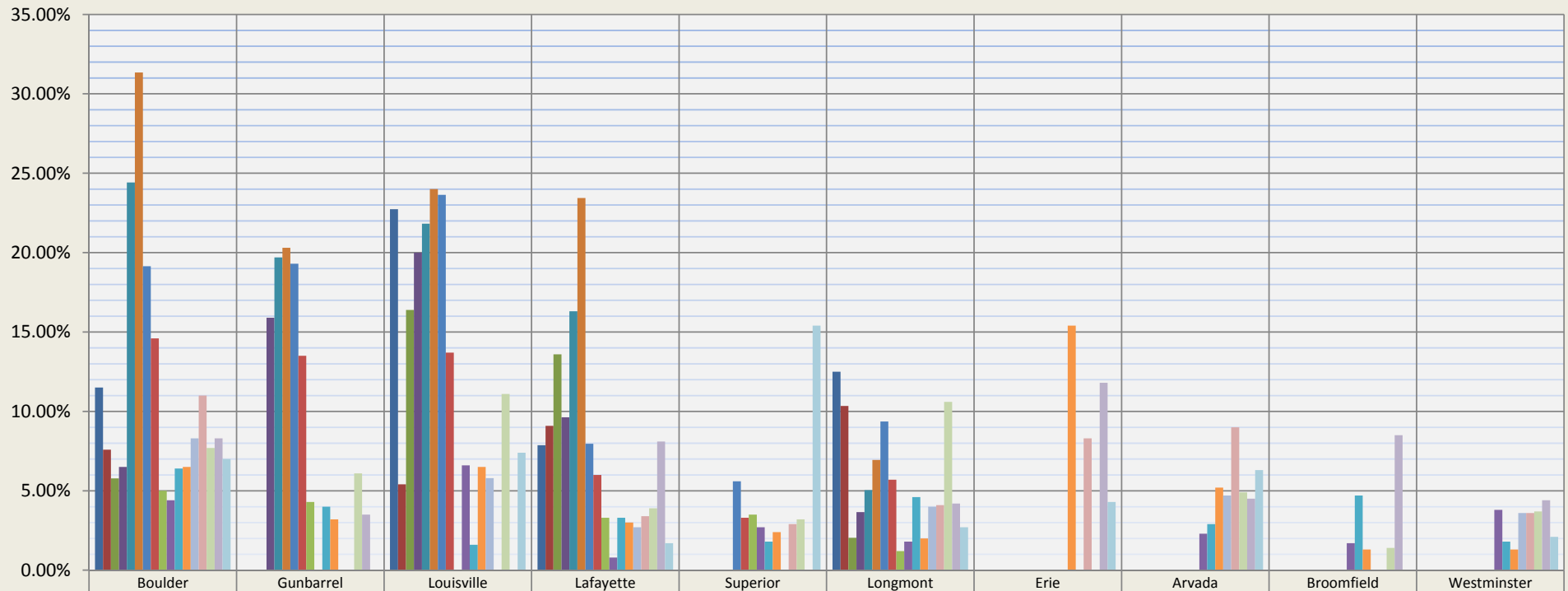


Contract in 5 Days or Less: Condos & Townhomes

Sales through MLS System Only: Excluding New Construction



	Boulder	Gunbarrel	Louisville	Lafayette	Superior	Longmont	Erie	Arvada	Broomfield	Westminster
1995	11.5%		22.7%	7.9%		12.5%				
1996	7.6%		5.4%	9.1%		10.3%				
1997	5.8%	0.0%	16.4%	13.6%		2.0%				
1998	6.5%	15.9%	20.0%	9.6%		3.7%				
1999	24.4%	19.7%	21.8%	16.3%		5.0%				
2000	31.3%	20.3%	24.0%	23.4%		6.9%				
2001	19.1%	19.3%	23.6%	8.0%	5.6%	9.4%				
2002	14.6%	13.5%	13.7%	6.0%	3.3%	5.7%				
2003	5.0%	4.3%	0.0%	3.3%	3.5%	1.2%				
2004	4.4%	0.0%	6.6%	0.8%	2.7%	1.8%	0.0%	2.3%	1.7%	3.8%
2005	6.4%	4.0%	1.6%	3.3%	1.8%	4.6%	0.0%	2.9%	4.7%	1.8%
2006	6.5%	3.2%	6.5%	3.0%	2.4%	2.0%	15.4%	5.2%	1.3%	1.3%
2007	8.3%	0.0%	5.8%	2.7%	0.0%	4.0%	0.0%	4.7%	0.0%	3.6%
2008	11.0%	0.0%	0.0%	3.4%	2.9%	4.1%	8.3%	9.0%	0.0%	3.6%
2009	7.7%	6.1%	11.1%	3.9%	3.2%	10.6%	0.0%	4.9%	1.4%	3.7%
2010	8.3%	3.5%	0.0%	8.1%	0.0%	4.2%	11.8%	4.5%	8.5%	4.4%
2011	7.0%	0.0%	7.4%	1.7%	15.4%	2.7%	4.3%	6.3%	0.0%	2.1%